



**Jonathan Sharp**  
Partner  
London  
+44 20 7919 1415  
jonathan.sharp  
@bakermckenzie.com

## 21st Century Trusteeship Investments and the Legal Framework

### The Pensions Regulator's 21st Century Trusteeship campaign

- Aim to “*stimulate a dialogue about how government, regulatory bodies and the pensions industry can raise standards of trustee competence and improve the governance and administration of pension schemes*”.
- Areas of focus and guidance:
  - Good governance
  - Clear roles and responsibilities
  - Clear purpose and strategy
  - Skills and experience
  - Advisers and service providers
  - Managing risk
  - Managing conflicts of interest

### Trustees' investment duties– the old and new..

Trustees' investment duties:

- Pension trustees must take such care as an ordinary prudent person would take if he invested “*for the benefit of other people for whom he felt morally bound to provide*”:  
**Re Whitely (1886)**
- Legal duties from Scheme Rules; Pensions Act 1995; Occupational Pension Schemes (Investment) Regulations 2005; FMSA 2000; Regulator guidance
- Duty to invest in a member's best financial interests –  
**Cowan v Scargill (1984)** - Trustees may not therefore put their own (or members') ethical or social concerns above their duty to obtain the best financial return for the members, *or can they...?*

### Other recent developments:

**CMA review (July 2018):** report on investment consultancy / fiduciary management services: Concerns in the fiduciary management sector- recommendations: mandatory tendering for first supply of fiduciary management services; development of cross-selling warnings and greater FCA / TPR oversight

**Consultation on clarifying and strengthening trustees' investment duties (June 2018):** Government consulting on changes to regulations governing investment and disclosure of information by trustees to reflect environmental, social and governance (ESG) and stewardship concerns.

### Key investment actions for a 21<sup>st</sup> Century Trustee

#### Investment governance:

Trustees to:

- establish investment sub-committees (both DB and DC) with clear and up to date terms of reference;
- monitor investment activity regularly and keep trustee training up to date;
- work collaboratively with investment advisers and scrutinise advice;
- establish and maintain systems to identify investment risks (including ESG risks); and
- monitor investment advisers and managers and consider conflicts of interest (e.g. fiduciary management).

#### Investment decisions and records:

- respond promptly to investment advice;
- prepare a clear record of investment decision-making; and
- update SIP regularly – NB: From 2019: Likely that SIPs will have to state policy on “*financially material considerations*” (including climate change) and state extent to which trustees have taken members' views about financial and non-financial matters into account.